

FOCUSED ASSESSMENT

When Laboratories Need Clear Direction

Clinical microbiology laboratories often face decisions around workflow, capacity, staffing, and/or instrumentation. This creates the need for a clear, objective view of how current operations are performing.

The Focused Assessment from bioMérieux's Lab Optimization Consultancy is a targeted, on-site evaluation designed to provide this clarity. By combining data review with direct observation, the assessment measures the performance of a defined area within the microbiology laboratory, identifying opportunities for improvement and practical strategies for achieving them.



Timing & Approach



Conducted over **approximately 1.5 days** on site



Focused on a single workflow, bench, or instrument



Providing **meaningful insight** with minimal disruption

Use Cases

A Focused Assessment can be used when a laboratory:



Is planning or evaluating changes related to a specific instrument or workflow



Wants **objective insight** into current operations before making changes



Needs a clearer understanding of capacity, process, or resource alignment



Wants to address their most pressing challenges and define a path forward based on evidence, not assumptions

What a Focused Assessment Delivers

- A clear overview of current-state workflow performance for the assessed bench, instrument, or process
- Data-driven observations highlighting constraints, inefficiencies, or risks within the current setup
- A workflow concept illustrating how performance could change with a bioMérieux solution
- Instrument-specific considerations showing how bioMérieux platforms may support improved workflow design
- Practical next steps to support instrument selection, configuration, or expansion decisions



What to Expect

1. Pre-visit alignment and review of available data
2. On-site observation of the selected workflow or bench
3. Identification of operational considerations and opportunities
4. A formal report summarizing findings and observations

Inside Your Report

- **Executive-ready summary** of current performance and key constraints
- **Quantified workflow observations** that support evidence-based decision-making
- **A modeled future-state concept** illustrating performance implications of proposed changes
- **Implementation considerations** and operational impact analysis
- **Structured recommendations** that can support internal business case development for instrumentation acquisition, configuration, or workflow redesign



Implementation and Adoption

The Focused Assessment helps laboratories understand how a new bioMérieux solution would fit into their current workflow and what changes would be required to support successful adoption.

Focused Assessment findings are used to:

- Support confident, data-informed decisions regarding instrumentation and workflow investment
- Clarify operational changes required for successful implementation
- Align laboratory leadership around a structured, evidence-based adoption path

The Focused Assessment is intentionally paired with follow-on optimization and change support services (i.e., Continuous Improvement Event or Change Management) to help laboratories move from insight to execution and sustain improvements as new bioMérieux solutions are implemented.



Ready to Connect?

Talk with your bioMérieux representative to explore whether a Focused Assessment Event is the right next step for your laboratory.



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**For more information about our
Lab Optimization Consultancy
service, visit our page.**



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